

To All Agents,

Here's some upcoming *August training opportunities* being offered by Fridrich & Clark Realty, GNAR & WCAR. Be sure to mark your calendar and take advantage of these educational sessions. *If you have not completed your 2016 required Code of Ethics Training please note the two classes offered.*

FRIDRICH & CLARK REALTY OFFERINGS:

- August 5th; 9:30 am - 11:00 am, The Realities of Real Estate, Molly Edmondson, Brentwood office
- August 19th; 9:30 am - 11:00 am, The Realities of Real Estate, Molly Edmondson, Brentwood office
- Please note The RARE Group, lead by Whit Clark, Bedford office will NOT meet in August.
- Please note the Relocation Training scheduled for August 18th has been canceled, the next class will be October 13th.

Bedford office sales meeting: August 2nd and 16th, 9:15 am
Brentwood office sales meeting: August 9th; 9:30 am

GNAR OFFERINGS:

- August 1; 9:00 am - 1:00 pm, Commercial Real Estate: Contracts, Leases and Financing
- August 4; 9:00 am - 11:00 am, YPN StartUP: The Devil Is In The Details - Know Your Contract and How to Write It
- August 10; 12:00 pm - 4:00 pm, THDA Great Choice Mortgage Programs
- August 11; 9:00 am - 10:00 am, Seven Secrets to the Future of America's Cities (Especially Nashville)
- **August 15; 9:00 am - 12:00 pm, Code of Ethics, *The NAR Ethics Requirement is that every REALTOR® must have approx. 3 hours of training on the Code of Ethics, which must be completed between January 1, 2013 and December 31, 2016. This is a requirement for continued membership.***
- August 17; 9:00 am - 3:30 pm, TREC CORE 15/16
- August 18; 8:00 am - 9:30 am, TREC Update Seminar: Keeping You Out of Jail
- August 18; 10:00 am - 12:00 pm, TREC Education Outreach for 2016
- August 22 - August 23; 8:30 am - 5:30 pm, CCIM Foundations for Success in Commercial Real Estate
- August 25; 8:30 am - 5:00 pm, Residential Rehab
- August 29; 8:30 am - 5:00 pm, GNAR New Member Orientation - August

For more details on any of the above, [CLICK HERE](#) to visit the GNAR website. You may also review the full GNAR calendar for future months offerings as well.

WCAR OFFERINGS:

- August 5; 9:00 am - 12:00 pm, Contracts 101
- August 8; 8:30 am - 9:30 am, TREC Update Classes - Brokers/Managing Broker Only
- August 9; 9:00 am - 12:00 pm, Transaction Desk
- August 15; 8:30 am - 5:00 pm, Broker Exam Prep/Super Crash Review...Before you take That Test
- August 17; 9:00 am - 3:30 pm, TREC Core Course - August
- August 22; 8:30 am - 5:00 pm, CRS 202: Effective Buyer Strategies

July 11, 2016

- **August 24; 1:00 pm - 4:00 pm, Unethical or Bad Judgment - This course satisfies the NAR requirement for the December 2016 deadline.** *The NAR Ethics Requirement is that every REALTOR® must have approx. 3 hours of training on the Code of Ethics, which must be completed between January 1, 2013 and December 31, 2016. This is a requirement for continued membership.*
- August 25; 9:00 am - 12:00 pm, Managing Transaction Behavior - August
- August 29; 8:30 am - 5:00 pm, SRES (Seniors Real Estate Specialist)

For more details on any of the above, [CLICK HERE](#) to visit the WCAR website.

You may also review the full WCAR calendar and see future months offerings as well.

RealTracs - Looking to register for a class? All training class registration and information can be found under the HELP tab. If you click on the title you will find the course description. They have lots of offerings that can help you sharpen your RealTracs 3.0 skill level.