

To All Agents,

Here's some upcoming **September training opportunities** being offered by Fridrich & Clark Realty, GNAR & WCAR. Be sure to mark your calendar and take advantage of these educational sessions. **If you have not completed your 2016 required Code of Ethics Training please note the classes offered.**

#### **FRIDRICH & CLARK REALTY OFFERINGS:**

- September 12; 9:30 am - 10:30 am, The RARE (Real Answers for Real Estate) Group lead by Whit Clark, Bedford office
- September 16; 9:30 am - 11:00 am, The Realities of Real Estate, Molly Edmondson, Brentwood office
- September 26; 9:30 am - 10:30 am, The RARE (Real Answers for Real Estate) Group lead by Whit Clark, Bedford office

Bedford office sales meeting: September 6th, 9:15 am  
Brentwood office sales meeting: September 20th; 9:30 am

#### **GNAR OFFERINGS:**

- September 8; 9:00 am - 10:00am, Seven Secrets of Shaping a Healthy Community
- **September 13, 9:00 am - 12:00pm, Code of Ethics, The NAR Ethics Requirement is that every REALTOR® must have approx. 3 hours of training on the Code of Ethics, which must be completed between January 1, 2013 and December 31, 2016. This is a requirement for continued membership.**
- September 14; 9:00 am - 3:30 pm, TREC CORE Course
- September 20, 9:00 am - 4:00 pm, GRI 404: Working More Effectively with Sellers
- September 21; 9:00 am - 4:00 pm, GRI 405: Mastering Forms and Contracts
- September 22; 9:00 am - 4:00 pm, GRI 406: Tips, Tools and Technologies for Your Business
- September 23, 9:00 am - 12:00, Code of Ethics - DICKSON
- September 26; 8:30 am - 5:00 pm, New Member Orientation - September

For more details on any of the above, [CLICK HERE](#) to visit the GNAR website.  
You may also review the full GNAR calendar for future months offerings as well.

#### **WCAR OFFERINGS:**

- September 2; 9:00 am - 12:00 pm, Renovation Financing - 203K
- September 12; 9:00 am - 3:30 pm, CNE3: The Sellers Suite
- September 14; 9:00 am - 3:30 pm, TREC Core Course - September
- September 20; 4:00 pm - 5:00 pm, Real Estate Safety Matters
- September 21; 9:00 am - 12:00 pm, Agent Advertising
- **September 22; 9:00 am -12:00pm, Unethical or Bad Judgment - This course satisfies the NAR requirement for the December 2016 deadline. The NAR Ethics Requirement is that every REALTOR® must have approx. 3 hours of training on the Code of Ethics, which must be completed between January 1, 2013 and December 31, 2016. This is a requirement for continued membership.**

For more details on any of the above, [CLICK HERE](#) to visit the WCAR website.  
You may also review the full WCAR calendar and see future months offerings as well.

**RealTracs** - Looking to register for a class? All training class registration and information can be found under the HELP tab. If you click on the title you will find the course description. They have lots of offerings that can help you sharpen your RealTracs 3.0 skill level.

August 15, 2016